

2020 IIABSC Classroom Course Listing By Date



Independent Insurance Agents
& Brokers of South Carolina

Please note: Due to COVID-19, *this schedule may change frequently*. Class sizes have been reduced so *be sure to register early* if you want to guarantee your seat. Currently most locations *will not allow more than 15 people* (does not apply to CIC Institutes). Go to www.iiabsc.com and check the Education Calendar for the most recent schedule.

<u>Class Name</u>	<u>Date</u>	<u>Location</u>	<u>Facility</u>	<u>Instructor</u>	<u>Credits</u>
Insuring Personal Residential Property -CISR	3-Jun	Rock Hill	Hilton Garden Inn	Becky McCormack	7 P&C
CIC Commercial Multiline Institute	17-Jun	Greenville	Hilton Greenville	Various	16 P&C
Insuring Commercial Casualty II -CISR	23-Jun	Charleston	Hilton Garden Inn	Lee Ellis	7 P&C
Personal Lines-Miscellaneous -CISR	24-Jun	Charleston	Hilton Garden Inn	Lee Ellis	7 P&C
Insuring Commercial Casualty I -CISR	25-Jun	Columbia	IIABSC offices	Chappy Chapman	7 P&C
How to Insure D&O Liabilities	15-Jul	Columbia	IIABSC offices	Sharon Koches	6 P&C
Fiduciary Liability: What You Need to Know about Exposures & Insurance	16-Jul	Columbia	IIABSC offices	Sharon Koches	6 P&C
Insuring Commercial Property - CISR	16-Jul	Greenville	Hampton Inn Hotel and Suites	Chappy Chapman	7 P&C
Agency Perpetuation Planning Workshop	21-Jul	Columbia	IIABSC offices	Jon Persky	6 P&C
Hiring, Managing & Evaluating Insurance Agency Personnel	22-Jul	Columbia	IIABSC offices	Jon Persky	6 P&C
E&O Roadmap to Cyber & Privacy Insurance	28-Jul	Greenville	Hampton Inn Hotel and Suites	Sharon Koches	6 P&C
E&O Roadmap to Cyber & Privacy Insurance	29-Jul	Columbia	IIABSC offices	Sharon Koches	6 P&C
E&O Roadmap to Cyber & Privacy Insurance	30-Jul	Charleston	Hilton Garden Inn	Sharon Koches	6 P&C
Personal Lines-Miscellaneous -CISR	4-Aug	Greenville	Hampton Inn Hotel and Suites	Becky McCormack	7 P&C
Agency Operations - CISR	12-Aug	Florence	Hampton Inn Hotel and Suites	Becky McCormack	6 P&C/1 Eth or 6 L&H/1 Eth
Regulation, Politics & Polish/Leadership - AIAM 5	13-Aug	Charleston	Hilton Garden Inn	Joe Stringer	6 P&C
Insuring Commercial Property - CISR	20-Aug	Myrtle Beach	Hilton Garden Inn	Lee Ellis	7 P&C
Life & Health Essentials -CISR	25-Aug	Charleston	Hilton Garden Inn	Jerry Rhinehart	7 L&H
CIC Commercial Casualty Institute	26-Aug	Charleston	Francis Marion Hotel	Various	16 P&C
Insuring Commercial Casualty I -CISR	27-Aug	Bluffton/HH	TBD	Chappy Chapman	7 P&C

Please note: Course dates/locations/instructors are subject to change. Go to www.iiabsc.com for latest information.



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Class Name	Date	Location	Facility	Instructor	Credits
Ruble Graduate Seminar	2-Sep	Myrtle Beach	Embassy Suites	Various	12 P&C/4 Eth or 8 P&C/4 L&H/4 Eth
Ethics/Changing Attitudes and Creating Opportunities - AIAM 6	9-Sep	Bluffton/HH	TBD	Joe Stringer	2 P&C/3 Ethics
Personal Lines-Miscellaneous - CISR	16-Sep	Bluffton/HH	TBD	Becky McCormack	7 P&C
Elements of Risk Management - CISR	22-Sep	Greenville	Hampton Inn Hotel and Suites	Joe Stringer	7 P&C
Cyber & Privacy Liability Exposures and How to Insure Them	23-Sep	Columbia	IIABSC offices	Sharon Koches	6 P&C
Ethics/Changing Attitudes and Creating Opportunities - AIAM 6	23-Sep	Greenville	Hampton Inn Hotel and Suites	Joe Stringer	2 P&C/3 Ethics
Understanding D&O Exposures	24-Sep	Columbia	IIABSC offices	Sharon Koches	6 P&C
Life & Health Essentials - CISR	29-Sep	Columbia	IIABSC offices	Jerry Rhinehart	7 L&H
CIC Insurance Company Operations Institute	30-Sep	Columbia	Doubletree Hotel	Various	16 P&C
Insuring Commercial Casualty I - CISR	6-Oct	Charleston	Hilton Garden Inn	TBD	7 P&C
Commercial Agent Training 1	14-Oct	Greenville	Hampton Inn Hotel and Suites	Becky McCormack	7 P&C
Time Management/Organizational Workflow - AIAM 2	20-Oct	Columbia	IIABSC offices	Melyssa Mappus	6 P&C
Commercial Agent Training 2	21-Oct	Greenville	Hampton Inn Hotel and Suites	Becky McCormack	7 P&C
Insuring Personal Auto - CISR	22-Oct	Florence	Hampton Inn Hotel and Suites	Thompson	7 P&C
Commercial Agent Training 3	28-Oct	Greenville	Hampton Inn Hotel and Suites	Becky McCormack	7 P&C
CIC Commercial Property Institute	4-Nov	Bluffton/HH	Beach House Resort	Various	16 P&C
EPL: Understanding the Exposures & Insurance Coverage	4-Nov	Columbia	IIABSC offices	Sharon Koches	6 P&C
How to Insure D&O Liabilities	5-Nov	Columbia	IIABSC offices	Sharon Koches	6 P&C
Insuring Commercial Property - CISR	10-Nov	Columbia	IIABSC offices	Becky Kingery	7 P&C
Agency Operations - CISR	11-Nov	Myrtle Beach	Hilton Garden Inn	Joe Stringer	6 P&C/1 Eth or 6 L&H/1 Eth
Negotiating Conflict/Professional Relationships-AIAM 3	17-Nov	Charleston	Hilton Garden Inn	Melyssa Mappus	6 P&C
Agency Operations - CISR	18-Nov	Rock Hill	Hilton Garden Inn	Becky McCormack	6 P&C/1 Eth or 6 L&H/1 Eth
Understanding Consumer Needs/Customer Service-AIAM 1	2-Dec	Bluffton/HH	TBD	Joe Stringer	6 P&C
Insuring Personal Residential Property - CISR	3-Dec	Columbia	IIABSC offices	Lee Ellis	7 P&C
Insuring Personal Auto - CISR	9-Dec	Greenville	Hampton Inn Hotel and Suites	Becky McCormack	7 P&C

IIABSC also has over 50 webcast topics available with no test or proctor required for CE.
P&C and L&H hours available. For course descriptions, pricing and registration information, go to www.iabsc.com

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