Small Business

340+ classes we're best positioned and eager to write successfully with your agency

- Preferred for all package lines and include 235+ SureStep® BOP and 185+ Workers' Compensation classes.
- Streamlined quoting experience
- Increased straight-through processing
- Additional pricing flexibility
- Niche and more competitive product offerings
- Specialized underwriting and claims expertise
- High conversion rates you quote it, you'll sell it!

300+ "Good Fit" classes also available

We're writing the Preferred Classes and so much more. Check out our <u>Digital Appetite Guide</u> for "Good Fit" classes that we're also eager to write with your agency.

Why Westfield Small Business

- AM Best Rating of "A" Excellent
- Enhanced experience with our New Small Business Platform
- Local territory teams and dedicated underwriters
- 24/7 local, fair and professional claims service
- More than 170 years in business

Preferred Classes

CONSTRUCTION #

Service Contractors

Cleaning & Maintenance *

Machinery & Equipment

Trade Contractors

Carpentry †

Drywall & Insulation *^+

Earth Movement & Site Prep *†

Electrical

Flooring

Plumbing & Heating and Air †

Painting †

RETAIL

Food & Beverage Stores

Non-Food & Beverage Stores

Apparel & Personal Care

Appliance & Electronics

Construction Material

General Merchandise

Hobbies, Music & Book

OFFICE & HEALTHCARE

Business & Professional Offices

Administrative Support

Financial

Insurance

Professional

Professional & Trade Associations ^

Scientific & Labs *^

Technical

Medical Offices

HOSPITALITY

Hotels

Restaurants

Recreational Activities

Golf Clubs & Courses ^

REAL ESTATE

Associations

Commercial Real Estate

Commercial Lessor's Risk

Real Estate Services

SERVICE

Repair & Maintenance Services

Auto Repair Services ^

Commercial & Industrial *^

Electronic & Precision

Personal & Household

Personal Services

Personal Care

Funeral & Cemeteries

Laundry

Pet Care ^

Personal Services

WHOLESALE

Food & Beverage Wholesalers

Non-Food Wholesalers

Auto Parts

Apparel & Personal Care Products

Appliance, Equipment & Machinery

Construction Material & Equipment

Office Products

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[#] WC Construction classes are not eligible in DE and FL

[^] Not eligible for SureStep® BOP

[†] Not eligible for Residential construction in CO, AZ, SC, NC, MN, GA, FL, NM