

2026 IIABSC  
**PALMETTO PARTNERS  
GUIDE**



**BIG i**®

INDEPENDENT INSURANCE AGENTS & BROKERS OF  
**SOUTH CAROLINA**

# *Let us introduce this year's* **PALMETTO PARTNERS**

The Palmetto Partners program was created for those who support our association and sponsor our events on an ongoing basis as a way to easily support our programs all year long. There are six levels of participation to fit any budget.

Just as they support us, our company partners are eager to also support your agency. View contact information for each SC company representative as well as a brief list of markets and whether they are currently seeking new agencies.

**PLEASE NOTE:** This guide was printed in March 2026. Find the latest version at [iiabsc.com/partners](http://iiabsc.com/partners).



# Diamond ELITE



## Johnson & Johnson

*The Experience of the Past with a Vision for the Future*

[www.jjins.com](http://www.jjins.com)

Johnson & Johnson is a family owned and operated business, founded in 1930 and built on long-standing relationships with agents and companies. Mergers and acquisitions are also an integral part of our continued growth strategy. As a technology and service driven organization, we are committed to your success.

YES, currently seeking new agencies



**George Gore**  
843-300-8392  
[george.gore@jjins.com](mailto:george.gore@jjins.com)



**Liberty Mutual**  
INSURANCE

[www.libertymutual.com](http://www.libertymutual.com)  
[www.stateauto.com](http://www.stateauto.com)

Property & Casualty Commercial Lines  
Insurance Carrier

*Commercial Lines contacts:*

**Misty Glissman**  
205-505-0940  
[misty.glassman@libertymutual.com](mailto:misty.glassman@libertymutual.com)

**Jeff McBride**  
864-612-9757  
[jeffrey.mcbride@libertymutual.com](mailto:jeffrey.mcbride@libertymutual.com)

**Stuart Arrington**  
803-609-4556  
[stuart.arrington@libertymutual.com](mailto:stuart.arrington@libertymutual.com)  
[stuart.arrington@stateauto.com](mailto:stuart.arrington@stateauto.com)

*Farm & Ranch:*

**Julie Piekema**  
817-757-2981,  
[julie.piekema@libertymutual.com](mailto:julie.piekema@libertymutual.com)

[www.safeco.com](http://www.safeco.com)

Personal lines (Home, Auto, Boat,  
Motorcycle, Dwelling, Fire, Renters,  
Condo and Recreational Vehicles).

*Personal Lines contacts:*

**Laura Cornell**  
803-645-9742  
[laura.cornell@safeco.com](mailto:laura.cornell@safeco.com)

**Allison Donovan**  
678-283-0884  
[allison.donovan@safeco.com](mailto:allison.donovan@safeco.com)

**Julie Zeigler**  
470-539-5867  
[julie.zeigler@safeco.com](mailto:julie.zeigler@safeco.com)

**Safeco Insurance**<sup>TM</sup>  
A Liberty Mutual Company

**STATE AUTO**  
Insurance Companies





IIABSC Agency, Inc.

www.iiabsc.com

Agency coverages include Errors & Omissions, Umbrella, Cyberliability.  
Client coverages include personal umbrella policy and in-home business.

YES, currently seeking new agencies



**Savannah Taylor**  
Dir. of Member Services  
803-728-2585  
staylor@iiabsc.com



**Michele Poyner**  
RLI & Group Health  
Administrator  
803-760-1225  
mpoyner@iiabsc.com



**Mike Radcliffe**  
E&O Renewals  
scteameo@iiabsc.com



**Marie Toney**  
E&O New Business  
scteameo@iiabsc.com

## Diamond

NATIONAL  
GENERAL

an Allstate® company

[nationalgeneral.com](http://nationalgeneral.com)

National General Insurance, an Allstate company, is a specialty personal lines insurance company. National General Insurance has a financial strength rating of A+ (Superior) from A.M. Best, and through its insurance subsidiaries and other affiliated companies, offers homeowners, flood, personal and commercial auto, RV, motorcycle and other insurance products.

YES, currently seeking new agencies



**Robert Ream**  
Territory Sales Manager  
864-361-3071  
Robert.Reamjr@ngic.com



**Steven Szabo**  
Market Sales Consultant  
864-525-8178  
steven.szabo@ngic.com



# Diamond - continued



[www.rpsins.com](http://www.rpsins.com)



**Brandy Naylor**  
516-622-2457  
[brandy\\_naylor@rpsins.com](mailto:brandy_naylor@rpsins.com)

With RPS Standard Lines, your clients gain access to:

- Standard and admitted markets for both personal and commercial insurance.
- Our Standard Express online platform, where they can comparatively rate, quote and request to bind their standard lines policies - in minutes.
- The highest standards in the industry.
- A national team of RPS experts who work with agents every step of the way.
- Insights on the changing insurance landscape.

**Find out what's possible in Standard Lines.**

YES, currently seeking new agencies

## Platinum



[www.amwins.com](http://www.amwins.com)

Where market intelligence meets broker expertise: Amwins understands your clients' businesses aren't static — they're complex and evolutionary in nature, and require future-focused insurance solutions that keep you a step ahead of risks. As a leading, global specialty insurance distributor, our unparalleled expertise spans 13 industry and risk specialty practices. Coupled with an extensive partnership network and granular analytics that drive every decision, Amwins uncovers the right insurance solutions for your clients — tackling today's obstacles, and anticipating tomorrow's challenges.

YES, currently seeking new agencies

**Whitney Gurtzweiler Northcutt**  
843-714-2013  
[whitney.northcutt@amwins.com](mailto:whitney.northcutt@amwins.com)



**South Carolina**

[iiabsc.com/grouphealth](http://iiabsc.com/grouphealth)

In today's labor market, a company's benefits plan is more important than ever. BlueCross BlueShield of South Carolina is South Carolina's leading insurer offering group health plans for IIABSC members. Benefits include:

- Choice of 18 medical plans and two dental plans
- Ancillary benefits that include vision, disability and life
- Access to the state's largest provider network
- Single-source solutions for straightforward billing and compliance
- Claims pooled with others for stability in ratings and renewals

YES, currently seeking new agencies

**Michelle Poyner**  
803-760-1225  
[mpoyner@iiabsc.com](mailto:mpoyner@iiabsc.com)



# Burns & Wilcox

www.burnsandwilcox.com

As the largest independent insurance wholesaler and MGA operation in North America, with over 2,000 dedicated and experienced professionals, you won't have to look far to find the expertise that best fits your needs.

YES, currently seeking new agencies

### Berri Willis

252-247-1998, [bmwillis@burns-wilcox.com](mailto:bmwillis@burns-wilcox.com)

### Justin Dorman

843-972-4418, [jkdorman@burns-wilcox.com](mailto:jkdorman@burns-wilcox.com)

### Justin Pressly

252-727-2170, [jspressly@burns-wilcox.com](mailto:jspressly@burns-wilcox.com)

### Ashley Poe

252-726-9289, [aspoe@burns-wilcox.com](mailto:aspoe@burns-wilcox.com)



Jackson Sumner & Associates

www.jsausa.com

MD | VA | NC | SC | TN | GA

Jackson Sumner & Associates (JSA) is an independent family-owned Excess & Surplus Lines wholesaler based in Boone, NC, since 1981. We offer a wide range of insurance products within our Property & Casualty, Commercial Auto, Garage, Personal Lines, and Workers Comp divisions. Many of these can be quoted and bound on our website, but we always have our in-house underwriters ready to answer your call, review your risk, and explore other markets that JSA has to offer. Come experience the underwriting expertise and unmatched service that has always been the JSA difference!

YES, currently seeking new agencies

### Grace Brown

828-264-2787,  
[grace@jsausa.com](mailto:grace@jsausa.com)

### Travis Quinn

828-264-2787,  
[travisq@jsausa.com](mailto:travisq@jsausa.com)

# CRC GROUP

www.crcgroup.com

Do All Wholesalers Seem Alike? In an industry where having top brokers and underwriters, extensive market access, and exceptional service are the baseline, Team CRC redefines the standard of excellence. We are not just different; we are the best at placing you first.

YES, currently seeking new agencies

### Allie Moseley

CRC Sumter

803-905-4184

[amoseley@crcgroup.com](mailto:amoseley@crcgroup.com)



www.preferredspecialty.com

We are a locally owned, independent Excess & Surplus Lines Wholesaler offering specialty insurance solutions to agents across SC, NC, GA, and TN. Our expertise lies in commercial property—both inland and coastal—with a strong focus on vacant properties and builders risk for commercial and residential exposures. Partner with us and experience the personal, fast, and efficient service of our knowledgeable, tenured team. **Reach out to Pam Shealy for a complete product overview.**

YES, currently seeking new agencies

### Pam Shealy

Vice President / Agency Development Manager

803-608-9801

[pshealy@preferredspecialty.com](mailto:pshealy@preferredspecialty.com)





[www.SageSure.com](http://www.SageSure.com)

Managing general underwriter specializing in homeowners and commercial insurance in coastal states, offering multiple product options from several highly rated carriers.

New agency appointments are limited

**Susan Miley, CIC, AIC**

843-557-1561

[susan.miley@sagesure.com](mailto:susan.miley@sagesure.com)

## Allied Trust Insurance Company

[www.alliedtrustins.com](http://www.alliedtrustins.com)

Our coverages are not packaged in identical boxes. We offer standard and preferred Homeowners, Flood Insurance, and coverage for Personal Watercraft. Dwelling Fire, Condo, and Umbrella will be coming soon.

YES, currently seeking new agencies

**Chad Laughner**

803-337-6771

[claughner@alliedtrustins.com](mailto:claughner@alliedtrustins.com)

## Heritage Insurance

[www.heritagepci.com](http://www.heritagepci.com)

Heritage Insurance is a super-regional homeowners insurance carrier writing in 15 states along the coast of the United States. In South Carolina, we specialize in HO-3, HO-5, and HO-6. The management team at Heritage has over 500 years of combined experience in the Homeowners Insurance market. We understand the importance of customer service, which is why our staff is always available to handle any question or claim.

YES, currently seeking new agencies

**Roger Goff**

864-326-7402

[rgoff@heritagecompanies.com](mailto:rgoff@heritagecompanies.com)

## Jencap

[www.jencapgroup.com](http://www.jencapgroup.com)

Jencap is one of the largest wholesale intermediaries in the United States with expertise in wholesale brokerage, binding authority, and program management. We have specialized divisions and affiliate companies that provide niche expertise, unparalleled market access, and nationwide influence. Encompassing expertise from every corner of the industry, Jencap is the ultimate, award-winning insurance family. There is strength in size and power in partnership. Put Jencap to work for you.

YES, currently seeking new agencies

**Allison Sharpe,**

AVP, Corporate Strategy & Distribution

386-478-8321, [allison.sharpe@jencapgroup.com](mailto:allison.sharpe@jencapgroup.com)



## Orion180 Insurance Services LLC

orion180.com

Orion180 is a homeowners insurance provider leveraging advanced proprietary technology to serve independent insurance agents in the Southeastern United States. Providing a combination of human interaction and unsurpassed technology, Orion180 enables real time quoting, binding, and issue functions in a matter of minutes. The company simplifies the homeowners insurance process, providing products that are innovative, fast, and secure. Learn more at orion180.com.

YES, currently seeking new agencies

### Gwen Shick

321-222-6604

[gshick@orion180.com](mailto:gshick@orion180.com)

## Slide Insurance

[www.slideinsurance.com](http://www.slideinsurance.com)

Specializing in HO3 and HO6, Slide brings together insurance and technology to better serve modern homeowners. The company is headquartered in Tampa and rated A, Exceptional, by Demotech.

Slide's AI-powered technology streamlines every part of the insurance process, freeing you - and your clients - from the limitations of antiquated systems. We aren't just a carrier partner, we are a growth and support engine for your business.

YES, currently seeking new agencies

### David Pfeifer

803-216-4375

[dpfeifer@slideinsurance.com](mailto:dpfeifer@slideinsurance.com)

## Southern Trust Insurance Co.

stins.com

For over 50 years, Southern Trust has offered competitively priced commercial insurance products distributed by Independent Agencies in South Carolina, Georgia and Tennessee. Arbour Specialty (formerly Southern Specialty Underwriters) carry both personal and commercial lines. We offer competitive commissions and online quoting options. We can give you access to standard markets and also help with your harder to place specialty lines accounts.

YES, currently seeking new agencies

### Mary Ellen Lackey

803-466-4115

[mlackey@stins.com](mailto:mlackey@stins.com)

## Swyfft

[www.swyfft.com](http://www.swyfft.com)

Super-regional MGA delivering fast, flexible, and modern homeowner and flood insurance solutions tailored to today's property risks - with a strong focus on coastal and catastrophe-exposed risks in traditionally underserved regions. Operating across the Carolinas, Swyfft also offers programs including High Value Home coverage and a Wind Deductible Buyback Program.

By leveraging patented technology and data-driven underwriting, agents are equipped with quick quotes, competitive pricing, and a streamlined binding experience. Swyfft's partner carriers are rated A- (Excellent) by A.M. Best, and Swyfft is accredited with an A rating from the BBB, providing confidence that's backed by performance.

YES, actively appointing new agency partners

### Joseph Bouthillier

[joseph.bouthillier@swyfft.com](mailto:joseph.bouthillier@swyfft.com)



## Accentus Insurance Group, LLC

[www.AccentusIns.com](http://www.AccentusIns.com)

Accentus Insurance Group is a general agency offering Mobile Homeowners, with eligibility up to one mile off the coast, and multiple private Primary and Excess Flood options statewide. We expect to bring new Homeowners and Dwelling Fire programs to South Carolina by the end of the year!

YES, currently seeking new agencies

### Kerri Lyman

803-606-9158

[KLyman@AccentusIns.com](mailto:KLyman@AccentusIns.com)

## AFCO Direct

[www.afcodirect.com](http://www.afcodirect.com)

If you are looking to build stronger client relationships, choose the right premium finance partner. Because here's what today's insureds really want:

- Easy, stress free payments with intuitive digital tools
- Real support from people who are there every step of the way

That's exactly what we're here to deliver. Our goal is to feel like a natural extension of your team — making things easier for you and your clients.

YES, currently seeking new agencies

### Teresa S. Brannock

757-630-4384

[tbrannock@afcodirect.com](mailto:tbrannock@afcodirect.com)

## AmTrust

[www.amtrustfinancial.com](http://www.amtrustfinancial.com)

AmTrust is one of the nation's largest writers of workers' compensation insurance for policy holders of ALL sizes. NOW when you get a Worker's Compensation quote from AmTrust you will automatically receive a Cyber Liability quote. With AmTrust Cyber, companies have access to a comprehensive set of solutions created to help protect their business from the dangerous world of cyber risks.

YES, currently seeking new agencies

### D'Arcy Ricketts, Regional Sales Manager

704-438-6897

[D'arcy.Ricketts@amtrustgroup.com](mailto:D'arcy.Ricketts@amtrustgroup.com)

## Arbour Specialty

[www.arbourspecialty.com](http://www.arbourspecialty.com)

We are a wholesale outlet for specialized personal and business insurance. We serve independent agents in the southeast by offering leading carrier appointments and offering dedicated, personal service. We share office space and resources with Southern Trust Insurance Company. Southern Trust has been in business since 1968 and is the only Georgia domiciled insurance company. Southern Trust is a regional admitted insurance company with an A- Excellent AM Best rating. In January of 2024, both firms were purchased by Investors Management Corporation (IMC).

YES, currently seeking new agencies

### Mary Ellen Lackey

803-466-4115

[mlackey@stins.com](mailto:mlackey@stins.com)

### Maria Carter

[mcarter@arbourspecialty.com](mailto:mcarter@arbourspecialty.com)

## Builders

[www.bldrs.com](http://www.bldrs.com)

A property and casualty insurance leader, Builders is a reliable expert and workforce advocate serving agents and their clients through deep partnerships, service excellence and financial strength. Over 30 years of market leadership in complex construction risks has fostered exceptional expertise in workers' compensation, injury prevention and best-in-class medical management, driving superior outcomes in any professional industry. Builders and its member companies are rated "A" (Excellent) IX by AM Best.

YES, currently seeking new agencies

### Jimmy Squires, CPCU, ARM

303-946-0590

[jsquires@bldrs.com](mailto:jsquires@bldrs.com)



## Capital Premium Financing

[www.capitalpremium.net](http://www.capitalpremium.net)

Capital Premium Financing is the second-largest privately held premium finance company in the US with nearly 40 years experience - licensed in all 50 states with creative cost-effective premium financing solutions for commercial insurance and now life insurance premium financing! We are known for our Capital Touch industry leading cancellation prevention programs where we make courtesy calls to the insured and provide seven ways to pay. We also provide lucrative additional revenue streams for our agency partners as well as a personalized high level of customer service including e-signature. *Service as unique as a \$2 bill.*

YES, currently seeking new agencies

### Chris Yandow

801-636-5486

[cyandow@capitalpremium.net](mailto:cyandow@capitalpremium.net)

## CRC Tapco

[www.crctapco.com](http://www.crctapco.com)

CRC Tapco is an E&S MGA with in-house authority for commercial property, general liability, inland marine, dwelling fire, homeowners, flood, wind deductible buy back, vacant properties, builders risk, and personal liability. Quotes are provided quickly by phone and online. **Call us today, 800-334-5579.**

YES, currently seeking new agencies

### Amanda Blankenship

336-438-3410

[ablankenship@crcgroup.com](mailto:ablankenship@crcgroup.com)

## ePayPolicy

[epaypolicy.com](http://epaypolicy.com)

For most insurance companies, payments are a pain. Over 10,000 insurance companies trust ePayPolicy to speed up inefficient payments with an easy-to-use, connected platform. Secure, online ACH and credit card payments, daily check collection, payables network tools, integrated financing and quotes & invoices all within a single dashboard. Time-saving management system integrations ensure your accounting team is just as delighted as your customers.

YES, currently seeking new agencies

### Jorge De La Cerda

512-740-9716

[jorge@epay3.com](mailto:jorge@epay3.com)

## FORTIFIED

[www.fortifiedagencies.com](http://www.fortifiedagencies.com)

Fortified is an alliance of independent insurance agencies. By connecting like-minded agencies, we can reinforce the strength of independent agencies in the marketplace. Our collaboration allows partners to provide the best insurance and risk management solutions to their clients. We serve independent agencies throughout the US, including Alabama, Kentucky, Mississippi, North and South Carolina, Tennessee, West Virginia, Virginia and Maryland.

### Lou Moran III

865-292-1017

[lmoraniiii@inter-agencyinsurance.com](mailto:lmoraniiii@inter-agencyinsurance.com)

## Frontline Insurance

[frontlineinsurance.com](http://frontlineinsurance.com)

We're a group of independent insurance companies serving homeowners and business owners throughout the Southeast United States in Florida, Georgia, Alabama, North Carolina, and South Carolina. You might know us as a leader in the challenging coastal property market, but we now offer coverage for homeowners throughout the state of South Carolina. Our partnerships with experienced insurance agents and willingness to go the extra mile ease the burden that comes with experiencing a loss - and make the search for quality homeowners' insurance at competitive rates simple and straightforward.

YES, currently seeking new agencies  
(in certain geographic areas)

### Charles Stephenson, Business Dev. Manager

839-218-0244

[cstephenson@flhi.com](mailto:cstephenson@flhi.com)

## Harford Mutual Insurance Group

[www.HarfordMutual.com](http://www.HarfordMutual.com)

Harford Mutual Insurance Group, founded in 1842 in Harford County, Maryland, provides commercial property and casualty insurance products and services to a regional market. The Group is a recognized insurance company ending 2025 with more than \$446 million in direct written premium sold through independent agents in twelve states and Washington, D.C. Harford Mutual is rated A (Excellent) by A.M. Best.

New agency appointments are limited.

### Andrew Mastromanolis

[amastromanolis@hm1842.com](mailto:amastromanolis@hm1842.com)



## ICW Group

www.icwgroup.com

ICW Group has been providing workers' compensation insurance since 1972. As an A Rated carrier by A.M. Best, we aim to provide the best insurance experience possible to employers of all sizes and hazard categories.

YES, currently seeking new agencies

### Ryan Brown

704-488-6462

*rbrown@icwgroup.com*

### Bobby Liess

864-593-6990

*bliess@icwgroup.com*

## Imperial PFS®

www.ipfs.com

IPFS® is proud to serve Big I South Carolina. IPFS offers competitive rates and terms on premium financing for commercial and personal lines of insurance. IPFS's One Platform of solutions is a one-stop source for premium financing, document delivery, eSignature, cancellation avoidance tools, and flexible payment options.

YES, currently seeking new agencies

### Dawn Anderson

803-542-3925

*dawn.anderson@ipfs.com*

## ISURITY

www.isurity.com

ISURITY is a North Carolina-based Workers' Compensation insurer dedicated exclusively to this coverage line since 1994. Key differentiators: Commitment to urgency in communication and accessibility of our people; in-house IT development team keeps technology on the cutting edge; broad appetite across industry categories and business size; AM Best "A Excellent" rating highlights our solvency and stability.

YES, currently seeking new agencies

### Zach Ellis

803-944-0604

*zachellis@isurity.com*

### Tyler Adamson

366-870-4260

*tyler@isurity.com*

## Openly Insurance

openly.com

Openly is a premium homeowners insurance provider built for and by independent agents. Its centralized platform combines competitive coverage, modern technology, and high-touch service to deliver a better insurance experience for agents and policyholders.

YES, currently seeking new agencies

### Mason Lemocks

804-821-0207

*Mason.Lemocks@openly.com*

## Peoples Premium Finance

www.peoplespf.com

Peoples Premium Finance can help you offer your clients every option available to purchase property & casualty insurance. We have years of expertise in Transportation, Professional Liability & Commercial Real Estate insurance financing as well as many other industry segments. We are more than just a lender; we are your financial partner and can make it seamless thru integration with most agency management systems. Responsive customer service, customized financing solutions, flexible payment terms, online tools include 24/7 quoting and online account management.

YES, currently seeking new agencies

### Paul M. Mezzina

Vice President/Sales Executive

803-707-4964

*paul.mezzina@pebo.com*



## **Progressive Insurance**

[www.progressiveagent.com](http://www.progressiveagent.com)

Home, Property, Renters, Recreational Lines and Commercial

YES, currently seeking new agencies

**Christina Glass Deweese**, Senior Sales Rep

864-293-0939, [christina\\_deweese@progressive.com](mailto:christina_deweese@progressive.com)

**Casey Costakis**, Sales Rep

910-380-3538, [Cassie\\_M\\_Costakis@progressive.com](mailto:Cassie_M_Costakis@progressive.com)

**Melissa Hodge**, CIC, CISR, Regional Sales Manager

440-384-9755, [melissa\\_hodge@progressive.com](mailto:melissa_hodge@progressive.com)

**Andy Davis**, Senior Sales Rep

704-577-9960, [andrew\\_davis@progressive.com](mailto:andrew_davis@progressive.com)

## **RiskAdvisor**

[riskadvisor.insure](http://riskadvisor.insure)

RiskAdvisor helps Personal Lines agents gain a better understanding of their prospects Risk Profile through our Guided Conversation process. Agencies who utilize RiskAdvisor see a higher increase in their conversion ratio as well as revenue per customer through enhanced cross-selling and upselling. Replace your PDF factfinders and duplicate entry with RiskAdvisor today to see your Agency grow to the next level.

YES, currently seeking new agencies

**David Watson**

[david@riskadvisor.insure](mailto:david@riskadvisor.insure)

## **SC Home Builders Self Insurers Fund**

[www.schbsif.com](http://www.schbsif.com)

Since 1995, the South Carolina Home Builders Self Insurers Fund (SCHBSIF) has been the state's premier self-insured fund, delivering reliable, cost-effective workers' compensation solutions. Specifically designed for the building and trades industries, SCHBSIF offers distinctive benefits like pay-as-you-go premiums and class code payroll splitting to enhance compliance and drive significant savings. With a solid financial foundation and a board of trustees made up of experienced construction professionals, we empower our members' long-term success with proactive claims management and comprehensive safety services. Trust SCHBSIF to protect your team, so you can focus on building a stronger future.

YES, currently seeking new agencies

**Danny Johnson**

803-422-2364

[djohnson@schbsif.com](mailto:djohnson@schbsif.com)

## **Specialty Program Group**

[www.specialtyprogramgroup.com](http://www.specialtyprogramgroup.com)

Wholesaler specializing in Cyber, Management Liability, Professional Liability, and more!

YES, currently seeking new agencies

**John Bailey**

678-474-6118

[john.bailey@specialtyprogramgroup.com](mailto:john.bailey@specialtyprogramgroup.com)

## **Standard Premium Finance**

[www.standardpremium.com](http://www.standardpremium.com)

Standard Premium Finance provides flexible commercial and personal lines premium finance solutions for insurance agencies and their clients.

YES, currently seeking new agencies

**John H. Broyles**

843-319-9085

[john@standardpremium.com](mailto:john@standardpremium.com)



## System Search

[www.SystemSearch.net](http://www.SystemSearch.net)

System Search is a premiere Insurance Recruiting Firm, representing top tier Agencies, Brokers and Carriers looking for experienced Group Benefits, Commercial Lines, and Personal Lines Insurance Professionals. We actively recruit skilled and dedicated Insurance professionals of all levels and backgrounds – Producers, Account Managers, Customer Service Representatives, and Accounting.

NO, not currently seeking new agencies

### Tami Smith

704-676-0006

[TSmith@SystemSearch.net](mailto:TSmith@SystemSearch.net)

## Universal Property & Casualty Ins. Co.

[universalproperty.com](http://universalproperty.com)

Universal Property & Casualty Insurance Company began in Florida in 1997 and currently provides coverage across 19 states. Our offerings include insurance for homeowners, renters, condos and landlords through our network of independent agents and our direct-to-consumer online platform.

NO, not currently seeking new agencies

### Kate Barton

954-361-2127,

[kanderson2@universalproperty.com](mailto:kanderson2@universalproperty.com)

## US Premium Finance

[uspremiumfinance.com](http://uspremiumfinance.com)

US Premium Finance delivers insurance premium financing that fits! We help agents provide smart, seamless coverage solutions to their clients. With flexible terms and competitive rates, USPF empowers agencies to maximize profitability while supporting quality coverage across diverse needs.

Leveraging advanced technology, including a sophisticated account-management platform and automated quoting tools, our team of industry experts provides a reliable, efficient premium-financing experience from start to finish.

Backed by the stability of Ameris Bank, a federally regulated, state-chartered institution and one of the fastest-growing banks in the United States.

YES, currently seeking new agencies

### Gary Cornell

803-517-8358

[gary.cornell@uspremiumfinance.com](mailto:gary.cornell@uspremiumfinance.com)

## XS Brokers

[www.xsbrokers.com](http://www.xsbrokers.com)

Independently owned MGA with binding authority, brokerage casualty, property, and professional liability capabilities.

YES, currently seeking new agencies

### Adam Geiss

980-505-5382

[ageiss@xsbrokers.com](mailto:ageiss@xsbrokers.com)



## AF Group

[www.afgroup.com](http://www.afgroup.com)

AF Group is a nationally recognized holding company whose affiliated insurance brands are premier providers of innovative specialty insurance solutions – rated “A” (Excellent) by A.M. Best and a Ward’s 50 company. The strength of AF Group’s affiliate brands ensures that our customers have access to knowledgeable insurance professionals and the support needed to keep costs down and workers safe.

Our team uses industry-leading best practices, analytics and resources to manage risk and minimize loss for our policyholders while strengthening businesses with our valued independent agent partners. The individual focus of our brands combines their specialized knowledge with the collective strength and support provided by AF Group. Together, our business is helping businesses small and large.

YES, currently seeking new agencies

### Rachel Duren

864-923-0943

[rachel.duren@accidentfund.com](mailto:rachel.duren@accidentfund.com)

## American Integrity Insurance Group

[www.aii.com](http://www.aii.com)

American Integrity Insurance Group (AIIG) is a premier provider of residential property insurance in the Southeast, proudly serving over 400,000 policyholders across Florida, Georgia, South Carolina, and North Carolina. Since our inception, AIIG has focused on designing and delivering property and specialty insurance solutions that support agency partners with competitive products, dependable financial strength and long-term stability, and responsive in-house support. AIIG offers coverage for a wide range of property needs—including primary and secondary/seasonal homes, condominiums, rental properties, and manufactured homes—with optional protections such as flood, golf cart, and watercraft coverage (availability varies by state).

We are currently seeking new agency partners on a limited basis and open to inquiries.

### Will Hewlett

864-320-4465

[whewlett@aia.com](mailto:whewlett@aia.com)

## AMERISAFE

[www.amerisafe.com](http://www.amerisafe.com)

AMERISAFE has been providing specialty workers’ compensation insurance since 1986. Operating in 27 states, we serve small and mid-sized employers in high-hazard industries like construction and trucking.

YES, currently seeking new agencies

### AMERISAFE,

800-256-9052

[asksales@amerisafe.com](mailto:asksales@amerisafe.com)

### Gia Cundall,

800-256-9052

[gcundall@amerisafe.com](mailto:gcundall@amerisafe.com)

## Auto-Owners Insurance

[www.auto-owners.com](http://www.auto-owners.com)

Established in 1916, Auto-Owners Insurance Group is headquartered in Lansing, Michigan. Recognized for exceptional financial strength and stability, it is among the nation’s largest insurers and provides insurance to nearly 3 million policyholders. The company is represented by 48,000 licensed agents in 26 state and offer multiple lines of insurance including life, home, auto and business.

Auto-Owners is rated A+ (Superior) by AM Best and is a Fortune 500 company. It has received numerous awards from national organizations for customer service and quality, and is certified as a Great Place to Work®.

NO, not currently seeking new agency appointments

### Brett Bauman

803-354-9022,

[bauman.brett@aoins.com](mailto:bauman.brett@aoins.com)

## Berkley Southeast

[www.berkleysig.com](http://www.berkleysig.com)

Berkley Southeast is a regional commercial lines property and casualty insurance provider. We partner with a select group of independent agents in the Carolinas, & throughout our region to provide commercial products and services for small and mid-sized businesses.

We cater to customers in the following industries: Construction, Manufacturing, Wholesale, & Distributing. Small business segments include: Retail, Restaurants, Trade Contractors, and Auto Repair Services.

YES, currently seeking new agencies

### Meredith Papandrea

336-312-0836

[mpapandrea@berkleysig.com](mailto:mpapandrea@berkleysig.com)



## **Berkshire Hathaway Guard Ins Companies**

www.GUARD.com

A full-service Property & Casualty Insurer operating across the United States.

NO, we are not currently seeking new agencies

### **Bob Briante,**

570-825-9900

*bob.briante@guard.com*

## **Central Insurance**

www.central-insurance.com

Founded as the Central Mutual Insurance Company in 1876, the Central Insurance Group of companies has evolved into a successful property and casualty group operating on a strong foundation of core values including Integrity in the way we operate our business; Relationships we develop working as a team and sharing in each other's successes; and Excellence achieved by never compromising on quality, providing superior performance, and pursuing continual improvements. Our commitment to excellence is reflected in our combined assets totaling over \$2 billion and our A.M. Best rating of "A" Excellent. Central remains based in Van Wert, Ohio with four regional markets, operating currently in twenty-five states.

YES, currently seeking new agencies

### **Jon Spencer**

877-835-1799

*jspencer@central-insurance.com*

## **First Benefits Insurance Company**

www.firstbenefits.org

At First Benefits we deliver a personal touch to every agency partner and policyholder we serve. We focus exclusively on workers' comp and also provide professional underwriting, competitive pricing, quality coverage and efficient claims management in the Carolinas, Virginia, Kentucky, and Georgia.

First Benefits is proud to have some of the southeast's finest agencies as partners. We are looking for additional agency partners that are willing to sell the value proposition First Benefits has to offer: coverage, service, benefits, and reputation.

YES, currently seeking new agencies

### **Ted Bradley**

919-268-0679

*tbradley@firstbenefits.org*

## **Frankenmuth Insurance**

www.fmins.com

Insurance exists to provide peace of mind, and Frankenmuth Insurance has been protecting individuals, families, and businesses for more than 150 years. We truly care about the people we serve and strive to be your insurer of choice. We partner exclusively with more than 700 independent agencies to customize business, home, auto, and life insurance policies and surety bonds. Headquartered in Frankenmuth, Michigan, and doing business in 15 states, Frankenmuth Insurance is financially sound, with \$2 billion in assets. The company has an AM Best rating of "A" (Excellent). For more information visit *fmins.com*.

NO, not currently seeking new agency appointments

## **InsurBanc**

www.insurbanc.com

InsurBanc has established itself as the bank of choice for independent insurance agents, demonstrating a deep understanding of the agency business and delivering the banking services required to help agencies expand and prosper.

We recognize the value of an agency's business and offer creative financing solutions for perpetuations, acquisitions, partner buyouts, producer development and technology improvements. In addition, InsurBanc offers a custom cash management system with a range of products and services that improve efficiencies and maximize returns.

YES, currently seeking agency partners

### **Scott Freiday**

SVP InsurBanc Division Director

860-674-2304

*sfreiday@insurbanc.com*



## Lilypad/ Centauri Insurance

www.lilypadins.com | www.centauriinsurance.com

Lilypad-Centauri Insurance is a property and casualty carrier built on the combined experience of Lilypad National Insurance Company and Centauri Specialty Insurance Company. We deliver coverage solutions backed by a commitment to financial stability, competitive pricing, and strong agent partnerships — including our A-Exceptional® Financial Stability Rating from Demotech.

Our core values center on delivering dependable protection and responsive service to both agents and policyholders alike.

We serve policyholders across seven states: Alabama, Florida, Hawaii, Louisiana, Mississippi, South Carolina, and Texas.

In South Carolina, our product portfolio includes Homeowners (HO), Dwelling Property (DP), Condominium, Renters, Flood, and Equipment Breakdown Coverage.

NO, not currently seeking new agency appointments.

## Wyatt Hall, JD, CLU

941-321-6524,  
whall@lilypadins.com

## Main Street America Insurance

www.msainsurance.com

Main Street America Insurance, established in 1923, was founded on the belief that the best way to insure America is through independent agents. The company offers a wide range of commercial insurance and a full suite of farm and ranch coverages throughout the United States. Main Street America Insurance is rated 'A' (Excellent) by AM Best for Financial Strength, the third highest of their 13 ratings, with a Stable Outlook and an effective date of Oct. 24, 2024. In 2018, Main Street America merged with American Family Insurance, the nation's 12th-largest property/casualty insurance company.

YES, currently seeking new agencies

## Amanda Mead, CIC,

Senior Business Development Executive (Upstate)  
864-666-8225  
meadam@msagroup.com

## Steve Stauffer,

Business Development Executive (Midlands and Coast)  
843-540-3407  
stauffst@msagroup.com

## The National Security Group

www.nationalsecuritygroup.com

National Security is a Southeastern U.S.-based regional insurance carrier with over 75 years of experience across the insurance market. We offer property, life, and health products, with a specialized focus on coverage for lower-value dwellings and mobile homes, including DP-1, HO-8, and Special Form 3 policies. National Security supports independent agents with an efficient online platform that provides fast quotes, policy issuance, and real-time policy management. Our commitment to serve both policyholders and agents remains unwavering, making us a trusted partner in the insurance industry for generations.

YES, currently seeking new agencies

## Savannah Parker, CPIA

334-325-5512  
savannah.parker@nsgcorp.com

## One Alliance North America

www.OneAllianceNA.com

One Alliance North America (formerly Universal North America) has delivered trusted property and casualty insurance solutions for more than 21 years, currently serving 18 states and growing. In South Carolina, One Alliance is a strong multi-regional carrier offering comprehensive coverage options including Homeowners, Condo, Renters, and Flood insurance.

The new name reflects our strengthened position in the marketplace and commitment to redefining insurance excellence through innovation, financial stability, and expanded capabilities. One Alliance North America is focused on meeting the evolving needs of policyholders and agents—today and into the future.

YES, currently seeking new agencies in the midlands and SC upstate.

## Angela Blumer, CIC

864-354-1882,  
ablumer@onealliancena.com



## **Penn National Insurance**

[www.pennnationalinsurance.com](http://www.pennnationalinsurance.com)

Founded in 1919, Penn National Insurance operates in nine states offering a broad variety of insurance products. We are a mutual insurance company, which means that we work for the benefit of our policyholders. We sell exclusively through independent agents, so we're always focused on helping our agents grow. With competitive products and pricing, real-time online quoting, and outstanding underwriting and claims service, we work to be your regional carrier of choice.

YES, currently seeking new agencies

### **Billy McLellan**

803-201-6474,  
[wmclellan@pnat.com](mailto:wmclellan@pnat.com)

## **Selective Insurance Company of America**

[www.selective.com](http://www.selective.com)

Together, Big "I" Flood and Selective's relationship helps deliver members an unparalleled flood program. Together, we offer agents several layers of support to meet any and all flood insurance needs. Get to know the Big "I" and Selective staff and get your flood questions answered.

YES, currently seeking new agencies

### **Wendy Sullivan**

864-504-1402,  
[wendy.sullivan@selective.com](mailto:wendy.sullivan@selective.com)

## **Stonetrust Commercial Insurance Co.**

[www.stonetrustinsurance.com](http://www.stonetrustinsurance.com)

Stonetrust is an A.M. Best "A" rated specialty workers' compensation company that's been in business for 33 years. We expanded to South Carolina in January 2026, and we're excited to bring our underwriting expertise, broad appetite, superior service model, and exceptional claims management to independent agencies and businesses in the Palmetto State. With these additions, Stonetrust now operates in 14 states throughout the South and Midwest.

YES, currently seeking new agencies

### **Chet Shonk**

225-201-8051  
[chet.shonk@stonetrustinsurance.com](mailto:chet.shonk@stonetrustinsurance.com)

### **Joe McCormick**

225-201-8049  
[joe.mccormick@stonetrustinsurance.com](mailto:joe.mccormick@stonetrustinsurance.com)

## **Travelers Insurance**

[www.travelers.com](http://www.travelers.com)

Property casualty insurance for auto, home and business. Operations in the United States, Canada, UK and Brazil (through joint venture). Founded more than 150 years ago, one of the oldest insurance organizations in the country. View A.M. Best Ratings at [travelers.com/about-us/financial-strength.aspx](http://travelers.com/about-us/financial-strength.aspx)

YES, currently seeking new agencies  
(commercial lines are limited)

### **Edward Kearney**

678-215-9830  
[elkearne@travelers.com](mailto:elkearne@travelers.com)

### **Brad Freburg**

813-624-5093  
[bfreburg@travelers.com](mailto:bfreburg@travelers.com)

## **Utica National Insurance Group**

[www.uticanational.com](http://www.uticanational.com)

Utica National Insurance Group is a Top 100, nationally recognized insurer providing commercial insurance products in South Carolina. We are the second-largest errors and omissions business in the United States. Founded in 1914, Utica National operates in 17 states and has a long-standing tradition of being there to provide quality service when you need us most.

New agency appointments are limited.

### **Rose Stuck**

804-560-6625,  
[rose.stuck@uticanational.com](mailto:rose.stuck@uticanational.com)

## **Wright Flood Insurance**

[www.wrightflood.com](http://www.wrightflood.com)

Offers federal, excess and private flood insurance. A.M. Best rated A (Excellent).

YES, currently seeking new agencies

### **Lisa Statton**

727-519-4451  
[lisa.statton@weareflood.com](mailto:lisa.statton@weareflood.com)





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Thank you,

# IIABSC PALMETTO PARTNERS

## Diamond ELITE



**Johnson & Johnson**

*The Experience of the Past with a Vision for the Future*



IIABSC Agency, Inc.

## Diamond



## Platinum



South Carolina



Jackson Sumner & Associates



## Gold

Allied Trust Insurance Company

Heritage Insurance Company

Jencap

Orion180 Ins. Services, LLC

Slide Insurance

Southern Trust Insurance Co.

Swyfft

## Silver

Accentus Ins Group, LLC  
 AFCO Direct  
 AmTrust  
 Arbour Specialty  
 Builders  
 Capital Premium Financing  
 CRC Tapco  
 ePayPolicy  
 FORTIFIED  
 Frontline Insurance  
 Harford Mutual Ins Group  
 ICW Group

Imperial PFS  
 ISURITY  
 Openly Insurance  
 Peoples Premium Finance  
 Progressive Insurance  
 RiskAdvisor  
 SC Home Builders SIF  
 Specialty Program Group  
 Standard Premium Finance  
 System Search  
 Universal Property  
 & Casualty Insurance Co.  
 US Premium Finance  
 XS Brokers

## Bronze

AF Group  
 American Integrity Ins Group  
 AMERISAFE  
 Auto-Owners Insurance  
 Berkley Southeast Ins. Group  
 Berkshire Hathaway GUARD Ins. Co.  
 Central Insurance Companies  
 First Benefits Insurance Company  
 Frankenmuth Insurance  
 InsurBanc

Lilypad/ Centauri Insurance  
 Main Street America Insurance  
 The National Security Group  
 One Alliance North America  
 Penn National Insurance  
 Selective Ins. Co of America  
 Stonetrust Commercial Ins. Co.  
 Travelers Insurance  
 Utica National Ins Group  
 Wright Flood Insurance