

2024 IIABSC PALMETTO PARTNERS GUIDE



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INDEPENDENT INSURANCE AGENTS & BROKERS OF
SOUTH CAROLINA

Let us introduce this year's **PALMETTO PARTNERS**

The Palmetto Partners program was created for those who support our association and sponsor our events on an ongoing basis as a way to easily support our programs all year long. There are six levels of participation to fit any budget.

Just as they support us, our company partners are eager to also support your agency. View contact information for each SC company representative as well as a brief list of markets and whether they are currently seeking new agencies.

PLEASE NOTE: This guide was printed in March 2024. Find the latest version at iiabsc.com/partners.



Diamond ELITE



www.jencapgroup.com

Jencap is one of the largest wholesale intermediaries in the United States with expertise in wholesale brokerage, binding authority, and program management. We have specialized divisions and affiliate companies that provide niche expertise, unparalleled market access, and nationwide influence.

Encompassing expertise from every corner of the industry, Jencap is the ultimate, award-winning insurance family. There is strength in size and power in partnership. Put Jencap to work for you.

YES, currently seeking new agencies



Pam Shealy
Territory Sales Manager
South East Region
803-608-9801 or 678-802-4013
pam.shealy@jencapgroup.com



Johnson & Johnson

The Experience of the Past with a Vision for the Future

www.jjins.com

Johnson & Johnson is a family owned and operated business, founded in 1930 and built on long-standing relationships with agents and companies. Mergers and acquisitions are also an integral part of our continued growth strategy. As a technology and service driven organization, we are committed to your success.

YES, currently seeking new agencies



George Gore
843-300-8392
george.gore@jjins.com





IIABSC Agency, Inc.

www.iiabsc.com

Agency coverages include Errors & Omissions, Umbrella, Cyberliability.
Client coverages include personal umbrella policy.

YES, currently seeking new agencies



Frank Sheppard, AAI
803-760-1239
fsheppard@iiabsc.com



Russ Dubisky
803-731-9462
rdubisky@iiabsc.com



Megan Huebner
803-731-9463
mhuebner@iiabsc.com

Diamond

**NATIONAL
GENERAL**
an **Allstate** company

nationalgeneral.com

National General Insurance, an Allstate company, is a specialty personal lines insurance company. National General Insurance has a financial strength rating of A+ (Superior) from A.M. Best, and through its insurance subsidiaries and other affiliated companies, offers homeowners, flood, personal and commercial auto, RV, motorcycle and other insurance products.

YES, currently seeking new agencies



Robert Ream
Territory Sales Manager
864-361-3071
Robert.Reamjr@ngic.com



Steven Szabo
Market Sales Consultant
864-525-8178
steven.szabo@ngic.com



Diamond - continued



www.libertymutual.com

www.stateauto.com

Property & Casualty Commercial Lines
Insurance Carrier

NO, State Auto is not currently
seeking new agency appointments.

Commercial Lines contacts:

Misty Glissman

205-505-0940

misty.glassman@libertymutual.com

Jeff McBride

864-612-9757

jeffrey.mcbride@libertymutual.com

Stuart Arrington

803-609-4556

stuart.arrington@libertymutual.com

stuart.arrington@stateauto.com

www.safeco.com

Personal lines (Home, Auto, Boat,
Motorcycle, Dwelling, Fire, Renters,
Condo and Recreational Vehicles).

NO, not currently seeking
new agency appointments.

Personal Lines contacts:

Laura Cornell

803-645-9742

laura.cornell@safeco.com

Allison Donovan

678-283-0884

allison.donovan@safeco.com





ACCENTUS
INSURANCE GROUP

www.AccentusIns.com

General agency offering Coastal Mobile Homeowners and multiple private Primary and Excess Flood options statewide. We expect to bring new Homeowners and Dwelling Fire programs to South Carolina by the end of the year.

YES, currently seeking new agencies

Kerri Lyman

803-606-9158

KLyman@AccentusIns.com

AMWINS

www.amwins.com

Where market intelligence meets broker expertise: Amwins understands your clients' businesses aren't static — they're complex and evolutionary in nature, and require future-focused insurance solutions that keep you a step ahead of risks. As a leading, global specialty insurance distributor, our unparalleled expertise spans 13 industry and risk specialty practices. Coupled with an extensive partnership network and granular analytics that drive every decision, Amwins uncovers the right insurance solutions for your clients — tackling today's obstacles, and anticipating tomorrow's challenges.

YES, currently seeking new agencies

Whitney Gurtzweiler Northcutt

843-714-2013

whitney.northcutt@amwins.com



South Carolina

iiabsc.com/grouphealth

In today's labor market, a company's benefits plan is more important than ever. BlueCross BlueShield of South Carolina is South Carolina's leading insurer offering group health plans for IIABSC members. Benefits include:

- Choice of 18 medical plans and two dental plans
- Ancillary benefits that include vision, disability and life
- Access to the state's largest provider network
- Single-source solutions for straightforward billing and compliance
- Claims pooled with others for stability in ratings and renewals

YES, currently seeking new agencies

Michelle Poyner

803-760-1225, mpoyner@iiabsc.com



Jackson Sumner & Associates

www.jsausa.com

MD | VA | NC | SC | TN | GA

Since 1981, Jackson Sumner and & Associates (JSA) has set the standard for the service and expertise you expect from an Excess & Specialty Lines Broker. As a second generation family owned and operated business in Boone, NC, we offer a wide range of insurance products within our Property & Casualty, Commercial Auto, Garage, Personal Lines, and Workers Comp divisions. Many of these can be quoted and bound on our website, but we always have our staff of in-house underwriters ready to review your risk and explore other markets that JSA has to offer. Come experience the underwriting expertise and unmatched service that has always been the JSA difference!

YES, currently seeking new agencies

Blake Hopkins

800-342-5572, blakeh@jsausa.com





www.preferredspecialty.com

Local, independently owned Excess & Surplus Lines wholesaler providing specialty insurance products and personal service to agencies in South Carolina, North Carolina and Georgia.

YES, currently seeking new agencies

Robert H. Sanders, Jr., CPCU, ASLI
803-790-4815
rsandersjr@preferredspecialty.com



www.SageSure.com

Managing general underwriter specializing in homeowners and commercial insurance in coastal states, offering multiple product options from several highly rated carriers.

YES, currently seeking new agencies

Susan Miley, CIC, AIC
843-557-1561
susan.miley@sagesure.com

Allied Trust Insurance Company

www.alliedtrustins.com

Our coverages are not packaged in identical boxes. We offer customizable protection for a range of products: homeowners, dwelling fire, condo, flood, umbrella, and boat insurance.

YES, currently seeking new agencies

Chad Laughner
803-337-6771, claughner@alliedtrustins.com

CRC Group - Sumter, SC

www.crcgroup.com

Do All Wholesalers Seem Alike? In an industry where having top brokers and underwriters, extensive market access, and exceptional service are the baseline, Team CRC redefines the standard of excellence. We are not just different; we are the best at placing you first.

YES, currently seeking new agencies

Allie Moseley
803-905-4184, amoseley@crcgroup.com

First Benefits Insurance Mutual

www.firstbenefits.org

At First Benefits we deliver a personal touch to every agency partner and policyholder we serve. We focus exclusively on workers' comp and also provide professional underwriting, competitive pricing, quality coverage and efficient claims management in the Carolinas, Virginia, Kentucky, and Georgia.

First Benefits is proud to have some of the southeast's finest agencies as partners. We are looking for additional agency partners that are willing to sell the value proposition First Benefits has to offer: coverage, service, benefits, and reputation.

YES, currently seeking new agencies

Ted Bradley,
888-393-2667, tbradley@firstbenefits.org



Heritage Insurance

www.heritagepci.com

Super-regional carrier specializing in property, condominium and tenant insurance in 15 states.

YES, currently seeking new agencies

Roger Goff

salesandmarketing@heritagepci.com

Orion180 Insurance Services LLC

orion180.com

Orion180 is a homeowners insurance provider leveraging advanced proprietary technology to serve independent insurance agents in the Southeastern United States. Providing a combination of human interaction and unsurpassed technology, Orion180 enables real time quoting, binding, and issue functions in a matter of minutes. The company simplifies the homeowners insurance process, providing products that are innovative, fast, and secure. Learn more at orion180.com.

YES, currently seeking new agencies

Anthony Espinosa

321-222-6374

aespinosa@orion180.com

Risk Placement Services, Inc.

www.rpsins.com

Founded as a scratch operation in 1997, Risk Placement Services has grown to be one of the largest specialty insurance distributors in the U.S., offering solutions in wholesale brokerage, binding authority, program administration, and standard lines, plus specialized auto through its Pronto Insurance brand. The firm's online services include a quote-bind-issue platform that makes it possible for independent agents and brokers to come through for their clients with coverage in a matter of minutes.

YES, currently seeking new agencies

Brandy Naylor

516-622-2457

brandy_naylor@rpsins.com

Slide

www.slideinsurance.com

Specializing in HO3 and HO6, Slide brings together insurance and technology to better serve modern homeowners. The company is headquartered in Tampa and rated A, Exceptional, by Demotech. Slide's AI-powered technology streamlines every part of the insurance process, freeing you - and your clients - from the limitations of antiquated systems. We aren't just a carrier partner, we are a growth and support engine for your business.

YES, currently seeking new agencies

Mark Cole

770-580-5825

mcole@slideinsurance.com

Southern Trust & Southern Specialty Underwriters

www.stins.com / www.ssund.com

For over 50 years, Southern Trust has offered competitively priced commercial insurance products distributed by Independent Agencies in South Carolina, Georgia and Tennessee. Southern Specialty Underwriters specializes in personal and commercial lines. We offer competitive commissions and online quoting options. We can give you access to standard markets and also help with your harder to place specialty lines accounts.

YES, currently seeking new agencies

Mary Ellen Lackey

803-466-4115

mlackey@stins.com



AFCO Direct

www.afco.com

We're the pioneering leader in premium finance. No matter whether the agent's insured is a multinational enterprise or a smaller business, we can customize a financing solution that makes sense. We provide everything from high-touch guidance for large, complex transactions to high-tech servicing of small-business accounts.

YES, currently seeking new agencies

Gary D Cornell

843-292-5170

gary.cornell@afco.com

Allstar Underwriters & Allstar Surety

www.starwindins.com/programs

As a leading Managing General Agent and Wholesale Broker, Allstar represents the strongest insurance carriers in the industry. Through our four divisions, we can provide diverse products that will meet all your customers' Commercial and Personal Lines needs.

In need of Surety products? We believe it is paramount to partner with "A" rated carriers and entities such as the Small Business Administration (SBA) to offer comprehensive products that will allow our underwriters flexibility to meet all our agent's contract and commercial bonding needs.

YES, currently seeking new agencies

Laura Richardson, VP Programs

706-429-3629, lrichardson@allstarund.com

Scott Stoltzner, VP Contract Surety

205-969-7684, sstoltzner@allstarfg.com

AmTrust

www.amtrustfinancial.com

AmTrust is one of the nation's largest writers of workers' compensation insurance for policy holders of ALL sizes. NOW when you get a Worker's Compensation quote from AmTrust you will automatically receive a Cyber Liability quote. With AmTrust Cyber, companies have access to a comprehensive set of solutions created to help protect their business from the dangerous world of cyber risks.

YES, currently seeking new agencies

D'Arcy Ricketts, Regional Sales Manager

704-438-6897

D'arcy.Ricketts@amtrustgroup.com

Assure Alliance

assurealliance.com

As a SIAA master agency, we exist to advocate for the success of the independent agent. By leveraging deep regional market expertise, demonstrated best-in-class practices, and collective negotiating power, we act as the accelerator to grow your agency, with higher profitability, to achieve your goals.

YES, currently seeking new agencies

Tim Henderson

864-398-5107

tim.henderson@assurealliance.com

Berkshire Hathaway Guard Insurance Companies

www.GUARD.com

A full-service Property & Casualty Insurer operating across the United States.

YES, currently seeking new agencies

David Essic

336-963-9395

david.essic@guard.com

Builders

www.bldrs.com

A property and casualty insurance leader, Builders is a reliable expert and workforce advocate serving agents and their clients through deep partnerships, service excellence and financial strength. Over 30 years of market leadership in complex construction risks has fostered exceptional expertise in workers' compensation, injury prevention and best-in-class medical management, driving superior outcomes in any professional industry. Builders and its member companies are rated "A" (Excellent) IX by AM Best.

YES, currently seeking new agencies

Tyler Dillon

tdillon@bldrs.com



Capital Premium Financing

www.capitalpremium.net

Capital Premium Financing is the second-largest privately held premium finance company in the US with nearly 40 years experience - licensed in all 50 states with creative cost-effective premium financing solutions for commercial insurance and now life insurance premium financing! We are known for our Capital Touch industry leading cancellation prevention programs where we make courtesy calls to the insured and provide seven ways to pay. We also provide lucrative additional revenue streams for our agency partners as well as a personalized high level of customer service including e-signature. *Service as unique as a \$2 bill.*

YES, currently seeking new agencies

Chris Yandow

801-636-5486

cyandow@capitalpremium.net

FORTIFIED

(formerly Secure Risk-SASTN, LLC)

www.fortifiedagencies.com

Fortified is an alliance of independent insurance agencies. By connecting like-minded agencies, we can reinforce the strength of independent agencies in the marketplace. Our collaboration allows partners to provide the best insurance and risk management solutions to their clients. We serve independent agencies throughout the US, including Alabama, Kentucky, Mississippi, North and South Carolina, Tennessee, West Virginia, Virginia and Maryland.

Lou Moran III

865-292-1017

lmoranii@inter-agencyinsurance.com

Frank Winston Crum Insurance

www.fwcruminsurance.com

Frank Winston Crum is a commercial insurance carrier that specializes in providing reliable and affordable workers' compensation and general liability insurance for businesses of all sizes.

YES, currently seeking new agencies

Jon Procter

336-509-3300

JonP@fwcrum.com

Frontline Insurance

frontlineinsurance.com

We're a group of independent insurance companies serving homeowners and business owners throughout the Southeast United States in Florida, Georgia, Alabama, North Carolina, and South Carolina. You might know us as a leader in the challenging coastal property market, but we now offer coverage for homeowners throughout the state of South Carolina. Our partnerships with experienced insurance agents and willingness to go the extra mile ease the burden that comes with experiencing a loss - and make the search for quality homeowners' insurance at competitive rates simple and straightforward.

YES, currently seeking new agencies
(in certain geographic areas)

Charles Stephenson,

Business Development Manager

839-218-0244

cstephenson@flhi.com

Harford Mutual Insurance Group

www.HarfordMutual.com

Harford Mutual Insurance Group, founded in 1842 in Harford County, Maryland, provides commercial property and casualty insurance products and services to a regional market, including monoline workers' compensation through the addition of Clearpath Specialty in 2023. We're a top-performing company (Ward's 50@ in 2021 & 2022), with \$400 million in direct written premium through independent agents in 12 states and Washington, D.C. Harford Mutual is rated A (Excellent) by A.M. Best.

New agency appointments are limited.

potential_agents@hm1842.com

ICW Group

www.icwgroup.com

ICW Group has been providing workers' compensation insurance since 1972. As an A Rated carrier by A.M. Best, we aim to provide the best insurance experience possible to employers of all sizes and hazard categories.

YES, currently seeking new agencies

Ryan Brown

704-488-6462

rbrown@icwgroup.com

Bobby Liess

864-593-6990

bliess@icwgroup.com



IPFS®

www.ipfs.com

IPFS® is proud to serve Big I South Carolina. IPFS offers competitive rates and terms on premium financing for commercial and personal lines of insurance. IPFS's One Platform of solutions is a one-stop source for premium financing, document delivery, eSignature, cancellation avoidance tools, and flexible payment options.

YES, currently seeking new agencies

Dawn Anderson

803-542-3925

dawn.anderson@ipfs.com

MidSouth Mutual Insurance Company

www.midsouthmutual.com

Midsouth Mutual is a regional workers' compensation carrier specializing in the construction industry, healthcare, restaurants and select business segments. MidSouth Mutual is committed to providing our network of independent agencies with exceptional service in support of their clients.

YES, currently seeking new agencies

Carl Hesselbach

615-263-1763

Carl.Hesselbach@bwood.com

The National Security Group

www.nationalsecuritygroup.com

National Security specializes in writing Dwelling Fire, Mobile Homes, Limited Homeowners, Comprehensive Mobile Homeowners and Life/Health. As an admitted Southeastern-based regional company, National Security prides itself on fast, efficient service from a friendly small-town company. Our team works with agents to help find solutions to unique insurance needs through a variety of affordable insurance programs.

YES, currently seeking new agencies

Steve Mitchell

800-239-2358 ext 279

steve.mitchell@nsgcorp.com

Openly Insurance

openly.com

Openly is a next-generation personal lines insurer designed exclusively for and by independent agents. Our custom-built technology and products empower agents to deliver a 21st-century customer experience, radically increase agency efficiency, and help more customers. Openly's cutting-edge technology and comprehensive coverage options allow you to focus on what you do best: customize coverage for your clients' individual needs.

YES, currently seeking new agencies

Dustin Collier

dustin.collier@openly.com

Peoples Premium Finance

www.peoplespf.com

Peoples Premium Finance can help you offer your clients every option available to purchase property & casualty insurance. We have years of expertise in Transportation, Professional Liability & Commercial Real Estate insurance financing as well as many other industry segments. We are more than just a lender; we are your financial partner and can make it seamless thru integration with most agency management systems. Responsive customer service, customized financing solutions, flexible payment terms, online tools include 24/7 quoting and online account management.

YES, currently seeking new agencies

Paul M. Mezzina, Vice President/Sales Executive

803-707-4964

paul.mezzina@pebo.com

Progressive Insurance

www.progressiveagent.com

Home, Auto, Renters, Special Lines and Commercial

YES, currently seeking new agencies

Christina Glass Deweese, Senior Sales Rep

864-293-0939, *christina_deweese@progressive.com*

Casey Costakis, Sales Rep

910-380-3538, *Cassie_M_Costakis@progressive.com*

Chantelle Sauls, Sales Rep

704-589-5301, *Chantelle_C_Sauls@progressive.com*

Michael Bonhomme, Sales Rep

803-673-4098, *Michael_Bonhomme@progressive.com*



RiskAdvisor

riskadvisor.insure

RiskAdvisor helps Personal Lines agents gain a better understanding of their prospects Risk Profile through our Guided Conversation process. Agencies who utilize RiskAdvisor see a higher increase in their conversion ratio as well as revenue per customer through enhanced crossselling and upselling. Replace your PDF factfinders and duplicate entry with RiskAdvisor today to see your Agency grow to the next level.

YES, currently seeking new agencies

David Watson

david@riskadvisor.insure

Standard Premium Finance

www.standardpremium.com

Standard Premium Finance provides flexible commercial and personal lines premium finance solutions for insurance agencies and their clients.

YES, currently seeking new agencies

John H. Broyles

843-319-9085

john@standardpremium.com

TypTap Insurance Company

typtap.com

TypTap is a rapidly growing technology-driven admitted HO3 provider focusing solely on the independent agent distribution channel. Over the past year, TypTap's position within the HO3 South Carolina market has strengthened. It takes only 30 seconds to quote and less than a minute to bind!

YES, currently seeking new agencies

Ciera Askew Byers

caskew-byers@typtap.com

United Midwest Savings Bank

www.umwsb.com/insurance-agencies-iiabsc

Take your business to the next level with a lending partner who understands what you need. UMWSB is a specialty SBA 7(a) lender providing financing for acquiring or expanding your agency. The right insurance agency loan can start a new chapter for your business, and we've created a loan experience that removes confusion and produces results. By focusing on SBA Lending and concentrating on insurance as one of our key industries we're not just an efficient lender, but also a knowledgeable resource. With United Midwest you get the personal attention you expect from a trusted partner.

YES, currently seeking new agencies

Scott Fanelli,

SVP – Commercial Lender

843-754-5067,

sfanelli@umwsb.com

Universal Property & Casualty Ins. Co.

universalproperty.com

Universal Property & Casualty Insurance Company began in Florida in 1997 and currently provides coverage across 19 states. Our offerings include insurance for homeowners, renters, condos and landlords through our network of independent agents and our direct-to-consumer online platform.

YES, currently seeking new agencies

Kate Anderson

954-361-2127,

kanderson2@universalproperty.com

Zenith Insurance Company

www.thezenith.com

Specializing in worker's compensation nationwide. We foster strong relationships with our valued independent agents and brokers.

YES, currently seeking new agencies

Richard Gazda

704-969-7126, rgazda@thezenith.com



Bronze

AF Group

www.afgroup.com

Leveraging more than 100 years of experience and an "A" (Excellent) rating from A.M. Best, AF Group's affiliate brands are premier providers of innovative, specialty insurance solutions nationwide. *AF Group subsidiaries in South Carolina include Accident Fund Insurance Company of America, United Wisconsin Insurance Company ("United Heartland"), and Third Coast Underwriters.*

YES, currently seeking new agencies

Kristin Doyle

1-855-355-2344, agencyrelations@afgroup.com

American Integrity Insurance Group

www.aiiflorida.com

Will Hewlett

864-320-4465, whewlett@aiiflorida.com

AMERISAFE

www.amerisafe.com

AMERISAFE has been providing specialty workers' compensation insurance since 1986. Operating in 27 states, we serve small and mid-sized employers in high-hazard industries like construction and trucking.

YES, currently seeking new agencies

AMERISAFE,

800-256-9052, asksales@amerisafe.com

Gia Cundall,

800-256-9052, gcundall@amerisafe.com

Auto-Owners Insurance

www.auto-owners.com

Established in 1916, Auto-Owners Insurance Group is headquartered in Lansing, Michigan. Recognized for exceptional financial strength and stability, it is among the nation's largest insurers with nearly 3 million policyholders. The company is represented by 48,000 licensed agents in 26 states and offers multiple lines of insurance including life, home, auto and business.

Auto-Owners is rated A++ (Superior) by AM Best and is also a Fortune 500 company. It has received numerous awards from national organizations for customer service and quality, and is certified as a Great Place to Work®.

NO, not currently seeking new agency appointments

Ed Stuckrath

803-354-9022
stuckrath.ed@aoins.com

Bass Underwriters, Inc

www.bassuw.com

MGA/Wholesale broker specializing in commercial, transportation, professional and personal lines. We understand that responsiveness is key to helping our agents write more business. You can contact your underwriter/broker directly or contact our call center for immediate phone quotes. Give us a try and let us show you the difference.

YES, currently seeking new agencies

Dominic Monda

843-867-7713
dmonda@bassuw.com

Berkley Southeast Insurance Group - a Berkley Company

www.berkleysig.com

Berkley Southeast Insurance Group, (BSIG), is a regional commercial lines property and casualty insurance provider. We partner with a select group of independent agents in the Carolinas, & throughout our region to provide commercial products and services for small and mid-sized businesses. We cater to customers in the following industries: Construction, Manufacturing, Wholesale, & Distributing. Small business segments include: Retail, Restaurants, Trade Contractors, & Auto Repair Services.

New agency appointments are limited.

Tracy Goodman,

tgoodman@wrberkley.com

Bridge Specialty Group

BSIB, Hull & Company and The Colonial Group

www.bridgespecialtygroup.com

MGA/Wholesale Broker specializing in both Personal Lines and Commercial Lines. Binding Authority with some of the largest Insurance Carriers in the world. Brokerage basis, with more than 100 Carriers and Intermediaries. Specialty Lines include Inland Marine and Professional Liability.

YES, currently seeking new agencies

Tammi Nolan

704-886-8091
Tamara.Nolan@hullco.com



Burns & Wilcox

www.burnsandwilcox.com

As the largest independent insurance wholesaler and MGA operation in North America, with over 2,000 dedicated and experienced professionals, you won't have to look far to find the expertise that best fits your needs.

YES, currently seeking new agencies

Justin Pressly

252-727-2170

jspressly@burns-wilcox.com

Centauri Insurance

www.centauriinsurance.com

Formed in 2006 and based in Sarasota, FL, Centauri Insurance and its subsidiary companies are part of the Applied Underwriters group headquartered in Omaha, Neb., with approximately \$950 million in group assets. Centauri is a property and casualty insurer licensed to serve policyholders in 10 states throughout the Gulf and Southeast regions, plus Hawaii and Massachusetts. It is a specialty insurer covering residential and small commercial properties in storm-exposed areas.

NO, not currently seeking new agency appointments.

Wyatt Hall, JD, CLU

941-321-6524,

whall@centauriinsurance.com

Central Insurance Companies

www.central-insurance.com

Founded as the Central Mutual Insurance Company in 1876, the Central Insurance Group of companies has evolved into a successful property and casualty group operating on a strong foundation of core values including Integrity in the way we operate our business; Relationships we develop working as a team and sharing in each other's successes; and Excellence achieved by never compromising on quality, providing superior performance, and pursuing continual improvements. Our commitment to excellence is reflected in our combined assets totaling over \$2 billion and our A.M. Best rating of "A" Excellent. Central remains based in Van Wert and operates regional offices in Boston, Atlanta and Dallas with satellite offices in Columbus, Ohio and Salt Lake City, Utah.

YES, currently seeking new agencies

Rick Cassidy

833-998-4386,

rcassidy@central-insurance.com

Donegal Insurance Group

www.donegalgroup.com/

Property and casualty insurance company with more than 125 years' experience writing commercial lines insurance throughout South Carolina.

YES, currently seeking new agencies

Scott Kiser

404-576-1445,

scottkiser@donegalgroup.com

Frankenmuth Insurance

www.fmins.com

Insurance exists to provide peace of mind, and Frankenmuth Insurance has been protecting individuals, families, and businesses for more than 150 years. We truly care about the people we serve and strive to be your insurer of choice. We partner exclusively with more than 700 independent agencies to customize business, home, auto, and life insurance policies and surety bonds. Headquartered in Frankenmuth, Michigan, and doing business in 15 states, Frankenmuth Insurance is financially sound, with \$2 billion in assets. The company has an AM Best rating of "A" (Excellent). For more information visit fmins.com.

NO, not currently seeking new agency appointments

J.M. Wilson

www.jmwilson.com

J.M. Wilson is a third-generation, family-owned Managing General Agency and Surplus Lines Broker founded in 1920. We provide independent insurance agents access to 'A' rated carriers for Commercial Transportation, Property & Casualty, Brokerage, Marine, Personal Lines and Surety. We know insurance agents have choices and it's our goal to establish relationships and provide the best possible experience for our customers to place business in the E&S marketplace.

YES, currently seeking new agencies

Adam Phelps,

Sales and Agency Relations Specialist

800-934-3670,

aphelps@jmwilson.com



Main Street America Insurance

www.msainsurance.com

Super-regional property and casualty insurance carrier specializing in preferred personal lines, commercial lines and surety bonds. Writes homeowners, personal auto, personal umbrella, BOP, workers comp, commercial auto, commercial umbrella and contract/commercial surety bonds. A.M. Best rated A (Excellent).

YES, currently seeking new agencies

Carter M. Byars, AAI,

Business Development Executive

843-505-0522

byarsc@msagroup.com

John V. Pelletiere,

Business Development Executive

803-351-9101,

pellettj@msagroup.com

Markel

www.markel.com

Markel Specialty is a leader in insurance solutions for small business owners, powersports, events and much more. Our decades of experience make us the right solution for your insurance needs.

YES, currently seeking new agencies

Robert Rittenhouse

804-527-7910,

Robert.Rittenhouse@Markel.com

Omaha National

www.omahanational.com

Omaha National, with an "A-" rating from AM Best, is a leader in workers compensation insurance, focusing on labor intensive business. Dedicated to serving the companies that build America and keep it running, our company offers streamlined in-house services with competitive commissions, no volume requirements, simplified audits, and dedicated customer support. Partner with Omaha National for top-tier service and satisfaction for both you and your customers.

YES, currently seeking new agencies

Mason Perry

844-761-8400,

mperry@omahanational.com

Penn National Insurance

www.pennnationalinsurance.com

Founded in 1919, Penn National Insurance operates in nine states offering a broad variety of insurance products. We are a mutual insurance company, which means that we work for the benefit of our policyholders. We sell exclusively through independent agents, so we're always focused on helping our agents grow. With competitive products and pricing, real-time online quoting, and outstanding underwriting and claims service, we work to be your regional carrier of choice.

YES, currently seeking new agencies

Billy McLellan

803-201-6474,

wmclellan@pnat.com

Selective Insurance Company of America

www.selective.com

Together, Big "I" Flood and Selective's relationship helps deliver members an unparalleled flood program. Together, we offer agents several layers of support to meet any and all flood insurance needs. Get to know the Big "I" and Selective staff and get your flood questions answered.

YES, currently seeking new agencies

Wendy Sullivan

864-504-1402,

wendy.sullivan@selective.com

Southern Insurance Underwriters

www.siuins.com

SIU was started in 1964, when Wes Duesenberg purchased Kurt Hitke & Co assets. Many of the same carriers are still represented by SIU today in addition to over 150 admitted, non-admitted specialty, and standard carriers as well as Lloyd's of London. Based in Alpharetta, Georgia SIU is represented by more than 2,500 independent retail agents across the Southeast and mid-Atlantic and offers a wide range of property, casualty, transportation and health products specializing in hard-to-place specialty and excess & surplus lines risks.

YES, currently seeking new agencies

Amber Elrod

678-498-4783,

marketing@siuins.com



Synergy Comp

www.synergyinsurance.com

Synergy Comp provides a hands-on approach to working with insured's to create a culture that fosters communication and embraces safety as a core operating principle; ultimately reducing workplace injuries, increasing productivity, and substantially improving overall profitability.

YES, currently seeking new agencies

Doris Reilly

470-259-4175,
dreilly@synergyinsurance.com

System Search

www.SystemSearch.net

System Search is a premiere Insurance Recruiting Firm, representing top tier Agencies, Brokers and Carriers looking for experienced Group Benefits, Commercial Lines, and Personal Lines Insurance Professionals. We actively recruit skilled and dedicated Insurance professionals of all levels and backgrounds – Producers, Account Managers, Customer Service Representatives, and Accounting.

NO, not currently seeking new agency appointments.

Tami Smith

704-676-0006,
TSmith@SystemSearch.net

TAPCO Underwriters, Inc.

www.gotapco.com

TAPCO is an E&S MGA. In-house authority for all types of commercial property, general liability, special events, inland marine, dwelling fire, homeowners, flood, vacant properties, builder's risk and personal liability. Fast telephone quotes /binders with instant email copies.

YES, currently seeking new agencies

Amanda Blankenship

336-438-3410,
ablankenship@gotapco.com

Travelers

www.travelers.com

Property casualty insurance for auto, home and business. Operations in the United States, Canada, UK and Brazil (through joint venture). Founded more than 150 years ago, one of the oldest insurance organizations in the country. View A.M. Best Ratings at travelers.com/about-us/financial-strength.aspx

YES, currently seeking new agencies
(commercial lines are limited)

Edward Kearney

678-215-9830
elkearne@travelers.com

Brad Freburg

813-624-5093
bffreburg@travelers.com

Universal North America

www.myuniversal.com

Universal is a multi-regional carrier providing Homeowners, Condo, Renters and Flood coverage in SC. Our mission is to provide peace of mind to our customers and help our policyholders recover from the unexpected.

YES, currently seeking new agencies in the midlands and SC upstate.

Angela Blumer, CIC

864-354-1882,
ablumer@uihna.com

Utica National Insurance Group

www.uticanational.com

Utica National Insurance Group is a Top 100, nationally recognized insurer providing commercial insurance products in South Carolina. We are the second-largest errors and omissions business in the United States. Founded in 1914, Utica National operates in 17 states and has a long-standing tradition of being there to provide quality service when you need us most.

New agency appointments are limited.

Rose Stuck

804-560-6625,
rose.stuck@uticanational.com







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INSURANCE

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an Allstate company

Safeco Insurance
A Liberty Mutual Company

STATE AUTO
Insurance Companies

Swiss Re
Corporate Solutions

Platinum

ACCENTUS
INSURANCE GROUP

AMWINS



South Carolina



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SAGE SURE

Gold

Allied Trust Insurance Company

CRC Group Wholesale and Specialty

First Benefits Insurance Mutual

Heritage Insurance

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& Southern Specialty Underwriters

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Allstar Underwriters
/Allstar Surety

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